



Meitiara Bakrie

Partner

Background

Mei is a partner in the firm's **banking and finance** practice, with a focus on **transactional cross-border M&A, equity and debt fundraisings, digital finance, derivatives and structured finance, sustainable finance and impact investment, fund and investment management**, and financial regulatory and corporate matters.

In her **M&A and investment** work in the financial sector, she advises global institutional investors on acquisitions, co-investments, and primary and serial fundraisings by in-scope group companies in Indonesia. Recent work includes a USD 100 million Series C fundraising by a Southeast Asia payments and crypto-driven group, a USD 100 million Series E investment in an Indonesian digital banking and finance group, and Bukalapak's co-investment by way of in-kind capital participation in an all-in-one investment platform.

Mei has also assisted with the acquisition of private and listed finance companies: Korea Development Bank (KDB's) acquisition of now-renamed PT KDB Tifa Finance Tbk., KB Kookmin Card Corp.'s USD 81 million acquisition of PT KB Finansia Multi Finance, and Sumitomo Mitsui Banking Corporation's acquisitions of OTO Multiartha and Summit Oto Finance.

In **digital finance**, Mei has regulatory and market knowledge within the niche practice areas of digital finance, derived from payment, cryptocurrency and blockchain, online lending, and other kinds of fintech. In **payments**, her regular clientele includes a US-based giant e-money entity, a global payment card network, the UK's leading payments firm and a Dutch payment company.

She recently assisted an Indonesian payments-driven group and a fund transfer company with its corporate restructuring. In **online lending**, she advises market leaders within the space; her ongoing work includes advising a Southeast Asian, AI-driven tech group over a strategic partnership with an Indonesian digital bank and the acquisition of a top player in the Indonesian market.

In **cryptocurrency and blockchain**, Mei advises some of the world's leading cryptocurrency exchanges and US and European-based crypto firms on regulatory and legal aspects of spot trading and derivative product offerings, NFT, token use, crypto on-ramp and off-ramp, decentralized finance (DeFi), and capital controls. She also recently advised a widely diversified Indonesian business group on its strategic alliance with an American cryptocurrency exchange.

In other work, she helped incorporate a number of pioneers in the Indonesian fintech market, including an insurance aggregator, an investment platform for foreign stocks through



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commodities derivatives, and a robo advisory.

On the policy front, she assisted the Indonesian Fintech Association (AFTECH), an industry association officially recognized by the Financial Services Authority (OJK), in preparing codes of conduct and policy papers for the OJK.

In her **financial markets**-work, Mei advises high-end international banks and financial institutions on derivatives negotiations and transactions under the 2002 ISDA, 2000 or 2011 GMRA, and 1996 MSFTA with Indonesian banks and other entities as their counterparties, and advises on the regulatory and legal aspects of derivatives and structured products transactions. She also helped a UK-based stock exchange incorporated Indonesia's first market infrastructure for money markets.

She is currently advising an e-commerce giant on asset-backed securities transactions that rely on "buy now, pay later" (bnpl) loans as underlying instruments.

In fund and investment management, she advises on the regulatory aspects of custodial and collateral management, securities derivatives, shareholding disclosure requirements, securities marketing rules, financial institutions licensing and ongoing compliance requirements.

Mei is a regular contributor to international publications, such as the country comparative guides published by Chambers & Partners and The Legal 500.

Mei graduated *cum laude* from Padjadjaran University, Bandung, majoring in international and commercial law, and completed her Master of Banking and Finance Law (LL.M) at the University of Melbourne.

(Profile current as of 2023).

Professional Membership	Indonesian Bar Association (Peradi)
Citizenship	Indonesian
Language	Indonesian English
Email	dbakrie@abnrlaw.com