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Gerry Razi

Senior Associate

Background

Gerry, who joined ABNR in May 2016, has been a senior associate since January 2023. His main practice areas are **Mergers & Acquisitions (M&A), Banking & Finance, Project Finance & Development, Foreign Direct Investment (FDI)** and **Real Estate**.

In **M&A** and **Banking & Finance**, he has advised a number of international clients that included a Korean conglomerate, a Singapore-based corporation, and other offshore investors, on a series of successful multi-million-dollar acquisitions of Indonesian financial services companies. These included both publicly listed and private securities underwriters and brokerage firms, asset managers, finance companies, and commercial banks. He is currently advising investors on ongoing or proposed takeovers of a number of publicly listed and private banks, and is also assisting a leading insurance provider on its internal restructuring and reorganization.

He also regularly advises financial-services companies on the regulatory and legal aspects of their Indonesian businesses and operations.

In **Project Finance & Development** and **Real Estate**, Gerry's recent work includes the preparation of a legal feasibility study for Korean clients on a multi-billion-dollar investment in industrial estates in Bekasi, West Java, and in Balikpapan, East Kalimantan, related to the proposed relocation of Indonesia's capital city. He has also advised a number of international lenders on diverse Indonesian power projects, and previously assisted with the sale and acquisition of a number of shopping malls and commercial properties in different parts of the country, and real estate in Bali and Lombok.

Gerry is currently advising a number of lenders and their agents on the Indonesian legal aspects of large-scale financing to offshore borrowers with Indonesian subsidiaries, including a leading shopping mall operator and a number of plantation companies. He works closely with leading international commercial law firms in these transactions.

In **FDI**, he is presently assisting a Turkey-based retailer on its Indonesian investments, including the incorporation of a distributor to support their retail operations following recent changes to Indonesian trade law. He is also acting for a Finnish client for the incorporation of a telecommunications software producer in Indonesia, and a Dutch horticultural company on operational and corporate matters at its Indonesian subsidiary.

In other work, he recently assisted one of the Indonesia's largest telcos as vendor in back-to-back transactions involving (a) the sale of hundreds of telecommunications towers to a Malaysian tower provider's subsidiary, and (b) its fiber-cable network and infrastructure in Java to a local

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internet services provider. In addition, he is currently advising lenders and their agents on the Indonesian legal aspects of large-scale financings to offshore borrowers with Indonesian subsidiaries, including a leading shopping mall operator and a number of plantation companies. He works closely with major international commercial law firms in these transactions.

Gerry, a 2015 graduate of the University of Indonesia's Faculty of Law (majoring in business law), is certified as a data protection officer (DPO) by the Indonesian Data Privacy Professionals Association (APPDI)

Professional Membership	Indonesian Bar Association (Peradi)
Citizenship	Indonesian
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