ABNR
COUNSELLORS AT LAW



## Yohanna Fifinella

Senior Associate

### Background

Yohanna Fifinella ("Fifi") is a senior associate at ABNR, having joined the firm in 2010 and promoted to her current role in 2017. With over a decade of experience, she provides strategic legal counsel to clients across a broad range of sectors, with a focus on corporate law, mergers & acquisitions (M&A), foreign direct investment (FDI), fast-moving consumer goods (FMCG), healthcare, and postal services.

In **corporate and M&A**, Fifi has advised on a number of high-profile domestic and cross-border transactions. Her recent work includes acting in the acquisition of Bogor Heart and Cancer Centre (BHCC), which is set to become one of Indonesia's leading cancer treatment facilities. She also assisted a multinational Japan-based food distributor in acquiring minority stakes in multiple Indonesian companies, and advised on transactions involving leading players in the postal services and healthcare sectors. Her work spans the entire transaction lifecycle, from legal due diligence and compliance assessments to structuring and execution of key transaction documents.

Fifi regularly guides both domestic and international clients through the complexities of Indonesian M&A frameworks, offering practical insights and legal solutions to align with business goals and local regulations.

In **foreign direct investment (FDI)**, Fifi has supported major foreign investors in establishing a presence in Indonesia across a variety of industries. Her experience includes advising a global restaurant chain, a sportswear distributor, and one of the world's leading solar photovoltaic manufacturers. She provides end-to-end guidance on foreign investment rules, joint venture structuring, and corporate establishment, including sector-specific issues in waste-to-energy and financial services. She is well-versed in the foreign investment list, and regularly assists clients in navigating the Online Single Submission (OSS) system for licensing and regulatory approvals.

Her broad regulatory knowledge and practical, hands-on approach make her a trusted advisor for clients seeking to invest and operate in Indonesia while maintaining full compliance with the country's evolving legal landscape.

Fifi is a 2010 cum laude graduate of Pelita Harapan University in Jakarta, majoring in International Law.

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